

Job Title:  
Senior Associate/Department Head

Location:  
Atlanta Metropolitan Area

Position Description:  
Multi-Disciplinary Firm seeks Senior Associate/Departmental Head to lead Landscape Architectural Services including:

- Development of business opportunities, enhance and cultivate the Firm's existing Public and Private client base for Land Planning, Landscape Architectural Services.
- Lead Public and Private Projects; Parks & Recreation Projects; Mixed Use/Mixed Density Live/Work/Play Projects; Transit/Connectivity Public Spaces; Hospitality Projects.
- Duties include: Leadership, Training/Mentoring/Coaching of In-House Landscape Architects-in-Training, landscape designers.
- Collaborate with In-House civil engineers, land surveyors and municipal planners.
- Lead and Direct Landscape Architectural Design Ethos.
- Lead & Participate in Multi-Disciplinary Project Teams; Interface and collaborate with Consultant Designers and Planning Professionals.
- Responsible Quality Assurance metrics for Project Design Phases/ Documentation/Budgeting.

Minimum Education: Bachelor of Landscape Architecture / Masters or higher a plus.

Minimum Experience: 15-20 Years

Minimum Skills:

- Exceptional oral, written and graphic communication skills.
- Practical Business and Project Managerial acumen.
- Superlative Leadership skills.
- Operational knowledge in cultivating and sustaining business client base.
- Personable "people person".
- An obvious high design aesthetic.
- Motivated to form and support Project Teams/Partnerships.
- Demonstrated experience in proposal writing and marketing and all technical aspects of sound site design practice throughout all project phases, i.e. schematic design, design development, construction documentation, specifications, permitting, bid phase management, construction administration.

Compensation: Commensurate with the position & negotiable.

Submit Letter of Interest, Resume and Portfolio(s) to [Directed.Search@outlook.com](mailto:Directed.Search@outlook.com)