

INSIDE SALES ASSOCIATE – CUSTOMER SERVICE REPRESENTATIVE

Wholesale tree nursery located in Cream Ridge, NJ has an opening for a career-minded Sales Associate and Customer Service Representative. We are looking for someone with vast nursery experience and knowledge of a wide range of tree species, as well as having relationships within the landscape industry.

Sales Duties:

- Proactive approach overseeing sales and service of customer accounts that helps grow the nursery business and ensure customer satisfaction.
- Increase sales with current customers and expand our customer database.
- Minimum of 5 years sales experience in the Horticultural industry.
- Handle customer inquiries about plant characteristics and planting conditions for optimal growth.
- Handle incoming sales calls in regards to availability of plant material, set up tagging appointments, and take customers out in the field to tag requested plant material.
- Highly organized, with good communications & follow-up skills.
- Computer knowledge a must (Word, Excel, Outlook, Quickbooks, etc.)
- Some experience with online marketing skills.
- Occasional travel to attend trade shows, visit current customers, and inspect trees onsite if necessary.

This position is a full time salary position based on experience. Benefits include vacation, sick, holidays, and health insurance provided as well. Please send resume with salary history to dawn@highridgefarms.com