

ASLA AT-A-GLANCE

"I educate my clients when I first interview for the project that I consider furnishings as an integral part of the design and propose furniture from schematic design through actual selections."

Mary Ellen Cowan, ASLA MESA Design Group Dallas, TX Founded in 1899, the American Society of Landscape Architects (ASLA) is the national professional association representing more than 15,000 landscape architecture professionals and students.

The Society's members lead the stewardship, planning, and design of our built and natural environments. A broad array of projects are produced by ASLA members such as:

- Academic campuses
- Conservation areas
- Corporate campuses
- Gardens and arboreta
- · Green infrastructure
- Historic preservation
- Hospitality and resorts
- Institutions
- Interior landscapes
- Land planning
- Landscape art
- Monuments

- · Parks and recreation
- Reclamation
- Residential
- · Security design
- Stormwater management
- Streetscapes and public spaces
- Therapeutic gardens
- Transportation corridors
- · Urban design

Top 10 project types ASLA members design:

- 1. Parks and recreation
- 2. Urban design, streetscapes
- 3. Planning
- 4. Residential
- Water (from stormwater management to pools and fountains)
- 6. Commercial/industrial design
- 7. Transportation
- 8. Sports facilities
- 9. Healthcare/therapeutic
- 10. Hospitality

Products specified most frequently:

- Plants, soils, planting materials
- 2. Paving, masonry, and stone
- 3. Furniture
- 4. Fences, gates, and walls
- 5. Water management, drainage, erosion
- Recreational materials and play equipment
- 7. Lighting
- 8. Irrigation
- 9. Planters, sculpture, garden accessories
- 10. Lumber, decking, edging
- 11. Structures
- 12. Green roofs and living walls
- 13. Green energy

80%

ASLA members specify and purchase products and services.

\$140 billion

Amount spent on products and services annually.

\$1 million to \$5 million

in products and services purchased/specified per member.

CORPORATE MEMBERSHIP

"Knowing that our corporate members not only want to sell to us but support the growth of our profession, shows the commitment they have to being a part of our design solutions that we provide to the world."

Pamela M. Blough, FASLA PLaCE Studios Grand Haven, Michigan & Charleston, South Carolina Become an ASLA Corporate Member to reach more than 25,000 landscape architecture professionals worldwide. The program provides executives with networking opportunities, brand exposure through prominent advertising and marketing, and access to members-only professional resources.

Benefits for corporate members include:

- Direct access to 25,000
 members and magazine
 subscribers through use of the
 ASLA mailing list four times
 each year (\$8,000 value).
- Use of ASLA Corporate
 Member logo in advertising
 and marketing materials.
- Recognition at the ASLA
 Annual Meeting and EXPO
 for Corporate Members
 who exhibit, including
 acknowledgement in printed
 materials, special booth
 signage, and badge ribbons
 for booth staff.
- Complimentary subscriptions to Landscape Architecture Magazine, LAND, (ASLA's bi-weekly member e-newsletter), and The Field (ASLA's Professional Practice Network e-newsletter).
- Timely economic outlook information through the ASLA Business Quarterly.
- Recognition twice each year in a full-page ad in Landscape Architecture Magazine (60,000+ monthly readers).

Become a Member!

Nearly 200 companies contribute to the success of ASLA and the landscape architecture profession:

Acker-Stone Industries ACM Chemistries, Inc. America Leedscape Planning and Design Company American Fence Association American Granite Curb **Producers ANOVA** Agua Master Fountains and Aerators Architectural Pottery ArquitectonicaGEO Artistic Paver Manufacturing Asphalt Pavement Alliance Auroralight, Inc. **Ball Ornamentals** Barkman Concrete Becker Tree Farm & Nurserv Berliner Seilfabrik Play **Equipment Corporation** B-K Lighting, Inc. Blue Thumb Distributing Brandon Industries. Inc. Brasco International Brass Light Gallery **Brentwood Industries** Butterfield Color, Inc. Carderock Stone/Tri-State Stone & Building Supply Coldspring Collier Metal Specialties/ COL-MFT Commercial Aquatic Engineering Country Casual **CPG Building Products** Danver Outdoor Kitchens DCS by Fisher & Paykel DeepRoot Green Infrastructure, LLC

DuMor, Inc.

Eastern Fence

EJ

Dura Plastic Products. Inc.

Earthcore Industries, LLC

Enduris **FSRI Ewing Irrigation Products** Fiberweb/TYPAR Geosynthetics Foreverlawn, Inc. Forms+Surfaces Garden Design Magazine Genesis 3 Design Group Goric Marketing Group, Inc. Greenform, LLC Grown For You Haddonstone (USA), LTD Hanover Architectural Products Hearth Products Controls HessAmerica. Hunter Industries, Inc. Icon Shelter Systems, Inc. id metalco Ideal Aluminum Products International Greenview Landscape Design Limited International New Landscape Iron Age Designs Ironsmith Kichler Lighting KOMPAN, Inc. Kornegay Design, LLC L. M. Scofield Landscape Structures, Inc. Leatzow Insurance LingNan Landscape Company, LTD Live Earth Products. Inc. LiveRoof, LLC LTR Products, LLC Maglin Site Furniture, Inc. McNichols Company Modern Design & Site Furnishings Monrovia Nursery Company Moon Visions Lighting Musco Lighting Mycorrhizal Applications, Inc.

National Fire Protection Association Neenah Foundry Company Nemetschek Vectorworks Netafim USA New Earth Soils & Compost New York City—Environmental Protection NiteLites Outdoor Lighting Ohio Gratings, Inc. Oldcastle Enclosure Solutions Permaloc Aluminum Edging Pine Hall Brick Company, Inc. Plantworks Designs, LP PlavCore Proven Winners and Color Choice—Spring Meadow Nurserv Quick Crete Products Corporation **Read Custom Soils** Roman Fountains Selux Corporation Shanghai Xian Dai Architectural Decoration & Landscape Design Research Institute Shemin Nurseries, Inc. Snug Cottage Hardware SofSURFACES, Inc. Sternberg Lighting Stromberg-The 4 Kids, Inc. Sub-Zero Group, Inc. Super-Sod Sure-Loc Edging, Inc. The Davey Resource Group/ The Care of Trees The Stresscrete Group/King Luminaire Thomas Steele-Madrax Timber Press/Storev Publishing TUUCI Ultimate Services Professional **Grounds Management** Unilock, Inc. VallevCrest Companies

Victor Stanley, Inc.
Village Nurseries
Wholesale, LLC
Vista Professional Outdoor
Lighting
Walpole Woodworkers, Inc.
Waterplay Solutions Corporation
Wausau Tile, Inc.
Weidlinger Associates, Inc.
Whitacre Greer Company
Williams Stone Company, Inc.



Join. Exhibit. Sponsor. Advertise.

ANNUAL MEETING & EXPO

November 5-6, 2015

Thursday and Friday

Exhibitor Move-In

8:00 am - 5:00 pm

November 7. 2015

Saturday

EXPO Open

9:00 am - 6:00 pm

EXPO Reception

4:30 - 6:00 pm

November 8, 2015

Sunday
EXPO Open
9:00 am - 6:00 pm
EXPO Reception
4:30 - 6:00 pm
Exhibitor Move Out
6:00 - 10:00 pm

November 9, 2015

Monday

Exhibitor Move-Out

8:00 am - 5:00 pm

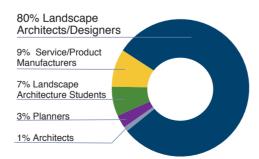
The largest landscape architecture trade show in the world is held annually by ASLA in various cities throughout the United States. The ASLA Annual Meeting and EXPO draws more than 5,000 attendees and nearly 500 exhibitors each year. Attendees consistently rate the EXPO as the "most valuable event" at the meeting each year.

Join ASLA at the 2015 Annual Meeting and EXPO, November 6-9, in Chicago at McCormick Place.

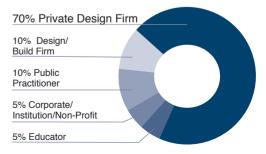
About Attendees

- Most attendees are between 31 and 60 years old.
- 62 percent of attendees are seasoned professionals with 10 or more years of experience.
- 85 percent of 2013 attendees planned to purchase and specify products they viewed at the EXPO.
- 65 percent say the ASLA EXPO is the only national tradeshow they will attend each year.
- 80 percent of attendees spend up to six hours on the show floor.
- Attendees buy \$5 million to over \$50 million in products each year.

Attendees by Type



Landscape Architects/Designers by Practice



Why Exhibit?

- 60 percent of show hours are exclusive with no competing events.
- Attract new customers. Meet current customers. Introduce new products.
- 75 percent of exhibitors return each year.
- More than 90 percent of exhibitors from the past four years say the EXPO meets or exceeds their goals and expectations.
- Nearly 55 percent of exhibitors in 2013 gained up to 200 leads.

2015 Exhibitors receive:

- One complimentary full meeting registration and two booth personnel registrations per 10' x 10' booth (value \$845).
- Unlimited complimentary and customizable guest passes, so you
 may personally invite your top customers and prospects to the show
 (\$75 value per pass).
- The official annual meeting logo to use for advertising in print, online, and social media.
- Access to the Exhibitor Lounge, featuring free internet access and refreshments throughout the day.
- Free mailing lists: pre-registered attendee list 30 days before the show and a final registered attendee list after the show.
- Participation in meetings and special events before and after the show hours to maximize the opportunity to socialize and network with attendees.
- An opportunity to rent Learning Lab space to make product presentations and offer professional development hours for continuing education credit.

Pricing

Booth Size	By November 23, 2014	After November 23, 2014*
10' x 10'	\$3,400	\$3,600*
10' x 20'	\$6,800	\$7,200*
20' x 20' Island	\$13,600	\$14,400*
20' x 30' Island	\$20,400	\$21,600*

^{*}After November 23, 2014, a \$500 premium will be added to all end cap, corner, and island booths.

"One of my primary reasons for attending the ASLA Annual Meeting is to spend hours—and sometimes days—scouring the EXPO for new ideas and products."

Sandra Y. Clinton, ASLA Clinton and Associates, PC Hyattsville, Maryland



Join. Exhibit. Sponsor. Advertise.

EXPO SPONSORSHIPS

Landscape Structures has been a sponsor and exhibitor at the ASLA Annual Meeting and EXPO for many years. The ASLA EXPO is a key opportunity for us to interact closely with landscape architects and further enhance our relationships in the industry.

Megan Andrada, Affiliate ASLA Landscape Structures Delano. Minnesota Maximize your company's participation at the 2015 Annual Meeting and EXPO, November 6-9, in Chicago by becoming a sponsor. With dozens of sponsorship and promotional opportunities from which to choose, starting at \$500, you are sure to find an option to fit your marketing message and your budget.

Premium sponsors (\$10,000 and above) receive exclusive benefits:

- A 1,000-word feature article on your company and your products and services—including photos, hyperlinks, and your booth number—in *LAND*, ASLA's bi-weekly e-newsletter (circulation 25,000+).
- One full-page, 4-color ad in the onsite print program—exclusive advertising for sponsors only!
- Your choice of two complimentary tickets to An Edible Landscape Celebration, featuring the Alumni Tailgate, the Council of Fellows Dinner, or the President's Dinner.
- Special signage recognition at the convention center (and other venues as appropriate).
- All of the benefits listed below.

Sponsors at the \$5,000 level and above receive:

- Recognition in the print registration brochure (circulation 60,000+) and on ASLA's annual meeting website featuring your logo, booth number, and hyperlink to your company website.
- Recognition with logo and booth number in Landscape Architecture Magazine (60,000+ readers) in the onsite program provided to all attendees and on prominent signage at the meeting.
- Promotion via ASLA's social media outlets (Twitter, Facebook, and LinkedIn.)
- Special reserved seating and recognition at the two general sessions.

SPONSOF

Sponsorship Opportunities

\$30,000

 An Edible Landscape Celebration, featuring the Alumni Tailgate

\$25,000

· Name Badges and Lanyards

\$20,000

- ASLA Council of Fellows Investiture Dinner and Video
- The President's Dinner: Presentation of ASLA Honors
- · Education Program

\$15,000

- ASLA Awards
- General Sessions (two available)
- The ASLA/"Your Name Here" EXPO Reception (two available)
- ASLA National Leadership Luncheon
- Technology Sponsor: Cyber Café, Mobile App, and Social Media
- ASLA Student/"Your Name Here" Student Award Travel Sponsorships
- Official Meeting Bag and Landscape Architecture Magazine Room Drop

For more details about each opportunity, visit www.asla.org/ads.

\$12,500

 ASLA Honorary Members and National Leaders Reception

\$10,000

- The "Your Name Here" Welcome Reception
- Professional Practice Network Reception and Meetings
- Official Meeting Foldable Pocket Map
- ASLA EXPO Coffee (two available)

\$5,000 and below

- Official ASLA Meeting Plant Provider
- ASLA Learning Labs
- EXPO Overhead Signage



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ADVERTISING

LANDSCAPE ARCHITECTURE MAGAZINE

THE MAGAZINE OF THE AMERICAN SOCIETY OF LANDSCAPE ARCHITECTS

Readership

60,000+

Readers

4,000+Digital

500+

Newsstands each month

20+

Trade shows

Reader Demographics

31-60

core age group

68%

are landscape architects/ designers Founded in 1910, Landscape Architecture Magazine (LAM) is the monthly magazine of the ASLA. LAM is the only paid subscription, AAM-audited magazine in the landscape architecture industry, connecting you with more than 60,000 readers who specify \$140 billion in products and services each year. LAM is available in both print and digital versions each month.

Our readers are devoted

62% have read LAM for more than 10 years

40% begin reading each issue within the first week

57% spend one to three hours reading each issue thoroughly

65% keep each issue for more than one year

LAM is the top publication in the industry. It is the source landscape architecture professionals go to for new ideas and to stay current in the field.

Our readers are decision-makers

65% select consultants or contractors

46% purchase technology (computers, software, printers, phone systems, etc.)

31% purchase business services (credit cards, accounting, banks, insurance, etc.)

Advertising in *LAM* is beneficial for you. Our readers want the best products and services available for their projects. Our readers take action and want to work with you.

As a result of advertising in LAM:

62% visited the advertiser's website

50% requested information about the products and services

44% used ads for ideas of products for projects.

"For the landscape architect, LAM is unmatched in the comprehensiveness and relevancy of its product advertisements. We can find the newest and most exciting products in one place-as well as the go-to standards that are currently available in the U.S. market."

Shannon Nichol, ASLA Gustafson Guthrie Nichol, LTD Seattle, Washington



LAM is far and away our readers' top choice for professional industry information. Only 44 percent of LAM readers say that they receive Landscape Architect and Specifier News (LASN). 87 percent of readers prefer LAM over LASN.









Lock in 2014 advertising rates for up to 24 months by reserving ad space by December 31, 2014.

2014 Advertising Rates

Display Ads: 4-Color	BLEED	WIDTH X DEPTH	1X	3X	6X	9X	12X	24X
C4	9.25" x 10.75"	9" x 10.5"	\$6,370	\$6,090	\$5,910	\$5,760	\$5,610	\$5,330
C2	9.25" x 10.75"	9" x 10.5"	5,500	5,190	5,030	4,890	4,640	4,408
C3	9.25" x 10.75"	9" x 10.5"	5,350	5,040	4,900	4,750	4,520	4,294
FP Spread	18.25" x 10.75"	18" x 10.5"	9,800	9,200	8,530	7,840	7,450	7,087
FP*	9.25" x 10.75"	9" x 10.5"	4,900	4,600	4,270	3,930	3,730	3,544
2/3 Pg. Vert		5.3" x 9.25"	4,160	3,920	3,630	3,330	3,170	3,012
1/2 Pg. Horiz		8" x 4.5"	3,150	2,960	2,740	2,520	2,390	2,271
1/3 Pg. Square		5.3" x 4.5"	2,400	2,260	2,100	1,930	1,830	1,739
1/3 Pg. Vert		2.6" x 9.25"	2,400	2,260	2,100	1,930	1,830	1,739
1/4 Pg.		4" x 4.5"	1,800	1,700	1,580	1,450	1,370	1,302

^{*}suggested Live Area: 8.75" x 10.25" Trim Size: 9" x 10.5"

Buyer's Guide Ads: 4-Color	WIDTH X DEPTH	1 X	6 X	12X	24X
1/4 Pg.	4" x 4.5"	1,430	1,290	860	830
2 inch	2" x 4.5"	650	550	475	440

2015 Advertising Rates

Agency Discounts:

Agencies of record are eligible to receive a 15 percent discount on rates.

Complete specifications and submission information is available online at

www.asla.org/ads.

Display Ads: 4-Color	BLEED	WIDTH X DEPTH	1X	3X	6X	9X	12X	24X
C4	9.25" x 10.75"	9" x 10.5"	6,689	6,395	6,206	6,048	5,891	5,597
C2	9.25" x 10.75"	9" x 10.5"	5,775	5,450	5,282	5,135	4,872	4,628
C2	9.25" x 10.75"	9" x 10.5"	5,618	5,292	5,145	4,988	4,746	4,509
FP Spread	18.25" x 10.75"	18" x 10.5"	10,290	9,660	8,957	8,232	7,823	7,441
FP*	9.25" x 10.75"	9" x 10.5"	5,145	4,830	4,484	4,127	3,917	3,721
2/3 Pg. Vert		5.3" x 9.25"	4,368	4,116	3,812	3,497	3,329	3,163
1/2 Pg. Horiz		8" x 4.5"	3,308	3,108	2,877	2,646	2,510	2,385
1/3 Pg. Square		5.3" x 4.5"	2,520	2,373	2,205	2,027	1,922	1,826
1/3 Pg. Vert		2.6" x 9.25"	2,520	2,373	2,205	2,027	1,922	1,826
1/4 Pg.		4" x 4.5"	1,890	1,785	1,659	1,523	1,439	1,367

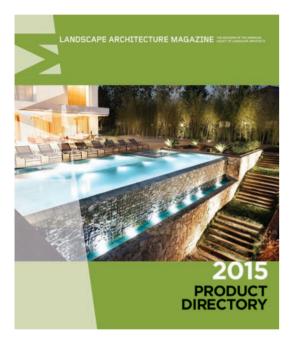
^{*}suggested Live Area: 8.75" x 10.25" Trim Size: 9" x 10.5"

Buyer's Guide Ads: 4-Color	WIDTH X DEPTH	1X	6 X	12X	24X
1/4 Pg.	4" x 4.5"	1,502	1,355	903	872
2 inch	2" x 4.5"	683	578	499	462

THE LAM PRODUCT DIRECTORY

Want more exposure of your best products? Advertise in the *LAM* Product Directory to receive:

- · One full-page, color customizable ad
- · Up to five photographs
- · Full descriptions of the products featured





Ads are featured in the December 2015 print and digital edition of *LAM* and available to landscape architecture professionals year-round. The digital version gives readers direct access to your website through search optimization and hyperlinks available throughout the ad.

Sign a 24-month display ad contract by December 31, 2014 and receive a free page in the 2015 and 2016 directories as a bonus! Join. Exhibit. Sponsor. Advertise.

December	November	October	September	August	July	June
Strategies for complete streets Real-time public space data Species Budgeting for maintenance	Workstation: New apps Urban green infrastructure networks Better estimating	Annual ASLA Awards Special Professional Awards Student Awards Species	City-scale landscape transformations Green wall detailing Urban soils Designing for public welfare	Energy landscapes Landscape forensics Planting on structure Brownfield reclamation Species Green roof detailing	Sports and play Climate adaptation Conservation lands Streetscape renovation Crowdsourcing	Cultural institutions Trail planning Urban agriculture Species Soil specifications
Campus design trends Continuing education Residential feature Goods: Residential Furnishings	Cultural landscape preservation Residential feature Goods: Fences and Walls	Residential feature Continuing education Goods: EXPO Exhibitors	Design for water conservation Climate adaptation Residential feature Goods: Bike Racks	Palette Residential feature Goods: Public Space Furnishings	Designing for rainwater capture Residential feature Continuing education Goods: Water and Irrigation	Building better internships Residential feature Goods: Playgrounds and Parks
Reserve space by Oct. 26 Material due by Oct. 30	Reserve space by Sept. 29 Material due by Oct. 2	Reserve space by Sept. 1 Material due by Sept. 4	Reserve space by July 27 Material due by July 31	Reserve space by June 29 Material due by July 3	Reserve space by May 25 Material due by May 29	Reserve space by Apr. 27 Material due by May 1
2016 LAM Product Directory Barnes & Noble Newsstand Promotion (700+ newsstands) Free Digital Edition (120,000+ additional circulation)	ASLA Annual Meeting and EXPO 6-9, Chicago Greenbuild Expo, 18-22, Washington, D.C. Green Roofs for Healthy Cities, TBA International Pool Spa and Patio Expo, TBA Newsstand Distribution (500+ newsstands)	ASLA Annual Awards Issue WestEdge Design Fair, 1-4 American Public Transportation Annual Meeting and Expo, 4-7, San Francisco HD Americas, 20-21, Miami Barnes & Noble Newsstand Promotion (700+ newsstands) Free Digital Edition (120,000+ additional circulation)	International Casual Furniture and Accessories Market, 16-19, Chicago CONSTRUCT, TBA LANDSCAPE Show, TBA Maison & Objet, TBA Newsstand Distribution (500+ newsstands)	Newsstand Distribution (500+ newsstands)	Newsstand Distribution (500+ newsstands) Free Digital Edition (120,000+ additional circulation)	Barnes & Noble Newsstand Promotion (700+ newsstands)

(subject to change)

LANDSCAPE
ARCHITECTURE
MAGAZINE
THE MAGAZINE
SOCIETY OF LANDSCAPE ARCHITECTS

May	April	March	February	2015 January	2014 December	Month
Waterfront resilience Succession strategies Managing public feedback Species Workstation: GIS Palette	Innovative city parks Practice profile Grading Water conservation Interview Green infrastructure Ecological research	Education Climate challenges Civic technology Tree specifications Sprawl adaptation Species	Public space Stone detailing Winter recreation Species Healthy waterways Practice profile	Habitat restoration Major urban park Interview Species Streetscape focus Reclaimed materials	Major urban park feature Landscape preservation Residential feature Winter sports	Features
Lighting strategies Residential feature Goods: Lighting	Residential feature Continuing education Goods: Plants	Interview Residential feature Goods: Residential Furnishings	Palette Residential feature Goods: Bollards	Workstation: Collaborative tools Residential feature Continuing education Goods: Surfaces	Student design work Green infrastructure Planting specification Goods: Seating	
Reserve space by Mar. 31 Material due by Apr. 3	Reserve space by Feb. 24 Material due by Feb. 27	Reserve space by Jan. 26 Material due by Jan. 30	Reserve space by Dec. 30 Material due by Jan. 5	Reserve space by Nov. 28 Material due by Dec. 3	Reserve space by Oct. 31 Material due by Nov. 3	Space/Material Dates
LIGHTFAIR International, 3-7, New York City HD EXPO, 13-15, Las Vegas American Institute of Architects, 14-16, Atlanta Newsstand Distribution	Landscape Architecture Month Coverings, 14-17, Orlando Barnes & Noble Newsstand Promotion (700+ newsstands) Free Digital Edition (120,000+ additional circulation)	Hearth, Patio, and Barbecue Expo, 5-7, Nashville Architectural Digest Home Design Show, 19-22, New York City Newsstand Distribution (500+ newsstands)	Newsstand Distribution (500+ newsstands)	International Builders' Show, 20-22, Las Vegas Maison & Objet, 23-27, Paris Free Digital Edition (120,000+ additional circulation)	2015 LAM Product Directory Free Digital Edition (120,000+ additional circulation) Continuing Education Bonus: Reclamation Planning of Pits and Quarries (3 PDH) Barnes & Noble Newsstand Promotion (700+ newsstands)	Events & Bonus Distribution



Green Since 1899

Photo credits:

Cover, page 1: ASLA Honor Award Recipient, Combs Point Residence by Michael Vergason Landscape Architects, LTD. (Photo: Nic Lehoux)

Page 5: ASLA Honor Award Recipient, Sherbourne Common by Phillips Farevaag Smallenberg (Photo: Arista Rizakos/Grasshopperreps.com)

Page 7: ASLA Honor Award Recipient, Vineyard Retreat by Scott Lewis Landscape Architecture (Photo: Matthew Millman Photography)

Page 9: ASLA Honor Award Recipient, The Crown Sky Garden: Ann & Robert H. Lurie Children's Hospital of Chicago by Mikyoung Kim Design (Photo: Hedrich Blessing)

Page 11: ASLA Honor Award Recipient, Woodland Rain Gardens by Jeffrey Carbo Landscape Architects (Photo: Ralph Lee Anderson)

Page 13: ASLA Honor Award Recipient, Segment 5, Hudson River Park: A Resourceful and Resilient Space for a Park-Starved Neighborhood by Michael Van Valkenburgh Associates (Photo: Michael Van Valkenburgh Associates)

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